

EPABID Board Meeting

March 14, 2023

Present: Pam Zenzola, Nancy Melchiore, Adam Leiter, Steve Lauer, Amanda Rucker, Capri Dessecker, Adam Geer (remote), Michael Giangiordano (remote), Marlo Dilks (remote)

Absent: Michelle Gillen-Doobrajh, Pete Spina

Approval of Minutes: Nancy, Steve

Approval of Financials: Amanda, Nancy

1. Financial Updates

\$90k in WF, \$84k in Univest but need to pay \$19k quarterly cleaning soon.

Assessments - \$55k come in since last meeting.

\$23k more than Last Year at this point. \$10k sponsorship for multiple events from Penn Beer.

2. General Updates and Discussion

- a. Business Operations
 - 1525 S. 11th Opened as smoke shop. Requires tobacco permit. Displaying more than 5% paraphernalia. Within 1000ft of rec center/church. Contacted L&I, Health Dept. Individual neighbors have also reached out to 311.
 - ii. 1702 East Passyunk also watching as we are wary of it becoming smoke shop location Adam following up with business and property owner to keep them apprised of relevant issues.
 - iii. As a BID we can: discourage smoke shop type businesses directly to property owners. Reach out more to fill vacant spots. Post video walkthrough on website? Brokers tour?
 - iv. Sawubona soft opened at 1935 East Passyunk
- b. Sponsorship: Flavors \$5k Xfinity, T-Mobile, Anderson Windows

3. Upcoming Events/Recaps

- a. Women Mean Business increase from last year. 55 attendees.
- b. QOTA needs help to reinvigorate. Needs own Instagram/social media. IllExotics wants to do a Pride event. Chris Pinto to meet with Pam and Adam.
- c. Flavors In person meeting at Barcelona next week.
- d. Cinco de Mayo Juana Tamale/Pistolas event/street closure.
- e. May Veterans Fundraiser May 13th event at Fountain to support WMGK veterans cause
- f. Return of Farmer's Market May 17th at SPOAC driveway
- g. June Pride Ill Exotics interested in making a larger event

h. September Music Festival – Snacktime may have conflict/too expensive? Craft component, food and drink from businesses, with Music and Arts Fest focused – has support and potential for great outcomes.

4. Public Relations/Social Media Updates

OVERALL MARCH IMPRESSIONS - 917,189,681 (Examples below)\

Metro Philadelphia (online) Fun things to do in Philly this weekend 1-Mar-23 https://bit.ly/3kDT714 Molly Given 214,000

Visit Philly The Biggest Events, Festivals & Exhibitions in Philadelphia in Spring 2023 // April 1-Mar-23 https://bit.ly/3ZT0pqR Staff Writer 772,000

Discover PHL Celebrate Women's History Month in Philadelphia 1-Mar-23 https://bit.ly/3kGiLfi Staff Writer 56,000

Philadelphia RowHome Magazine's Blog East Passyunk Restaurant Week Returns For Its 11th Installment- Now through March 10th 1-Mar-23 https://bit.ly/3ZxDv7I Staff Writer 8,133

Philadelphia Style (online) The Top 9 Things To Do in Philadelphia in March 1-Mar-23 https://bit.ly/3YELbo5 Julia Morlino 60,600

Delicious Food Philadelphia Women's History Month Events 1-Mar-23

https://bit.ly/3L89S8X Staff Writer 90,000

Metro Philadelphia (print) Fun things to do in Philly this weekend 2-Mar-23 https://bit.ly/3kFWZIB Molly Given 213,495

Philadelphia RowHome Magazine's Blog East Passyunk Avenue is Now 50%

Women-Owned Small Businesses 3-Mar-23 https://bit.ly/3KQJwrZ Staff Writer 8,133

The Philadelphia Inquirer (online) The best things to do in Philadelphia this week 3-Mar-23 https://bit.ly/3IPrXWB Staff Writer 8,870,000

South Philly Review Helping Women Grow Their Business 5-Mar-23

https://bit.ly/3mw6g6L Mark Zimmaro 11,400

Philadelphia Magazine (online) Fun Events in Philly This Week 6-Mar-23

https://bit.ly/3IRHPrK Laura Swartz 1,700,000

The Philadelphia Inquirer (online) Here are 22 events to check out for Women's History Month in Philly 7-Mar-23 https://bit.ly/3J4PGCB Hira Qureshi, Michelle Myers, and Henry Savage 8,870,000

Metro Philadelphia (online) Celebrating International Women's Day in Philadelphia 7-Mar-23 https://bit.ly/3kVl7aa Molly Given 214,000

MSN Celebrating International Women's Day in Philadelphia 7-Mar-23

https://bit.ly/3F90Gxx Molly Given 882,200,000

Good Good Women-Owned Businesses Now Make Up 50% of This Philadelphia Business District 7-Mar-23 https://bit.ly/3T2b4ww Kamrin Baker 542,000

Metro Philadelphia (print) Celebrating Women's History Month and International Women's Day in Philadelphia 8-Mar-23 https://bit.ly/3L838bs Molly Given 213,495 PHL17 (online) Train and Nourish Studio 8-Mar-23 https://bit.ly/3ZMOvyg Brejamin Perkins, Darian Kukral 10,357

PHL17 (online) Black N Brew 8-Mar-23 https://bit.ly/3T2YzBe Brejamin Perkins, Darian Kukral 10,357

PHL17 (online) Society Hill Dance Academy 8-Mar-23 https://bit.ly/3JrdQbS Brejamin Perkins, Darian Kukral 10,357

PHL17 (online) Women Mean Business: Rock Your Revenue 8-Mar-23

https://bit.ly/3YvEODs Darian Kukral 10,357

News Break Women Mean Business: Rock Your Revenue 8-Mar-23

https://bit.ly/3yp1mes Darian Kukral 692,552

Billy Penn Highway caps are IN; Accused Pa. lawmaker to resign; Philly's trolley history | Morning roundup 9-Mar-23 https://bit.ly/427uKDH Staff writer 259,000

Eater Philadelphia Where to Buy Interesting, Unusual, and Delicious Bottles of Wine in Philly 10-Mar-23 https://bit.ly/3yz545b Carolyn Desalu and Noelle Allen 169,000

The Coatesville Times What To Do: Spring is coming and events are blooming everywhere 10-Mar-23 https://bit.ly/3mSurfK Denny Dyroff 4,519

The Unionville Times What To Do: Spring is coming and events are blooming everywhere 10-Mar-23 https://bit.ly/3JBypCh Denny Dyroff 12,500

6ABC (broadcast) FYI Philly (WMB segment, 7:20pm) 11-Mar-23 https://bit.ly/3l2sexS Staff Writer 143,200

The Ten Best Events Of Women's History Month In Philadelphia March 2023 13-Mar-23 https://bit.ly/3YJZRSN A.D Amorosi 92,400

PHL17 (broadcast) Action News at 10 (WMB segment, 10:09pm) 13-Mar-23 https://bit.ly/3Fq5UFb Staff reporter 52,400 CBS3 (broadcast) Eyewitness News at 11pm (WMB segment, 11:13pm) 13-Mar-23 https://bit.ly/3FjCf0b Staff reporter 102,300 Wooder Ice Vinyl Record and Retail Store, Latchkey is Hosting an In-Store Throwback Market With 80's & 90's Themed Memorabilia 14-Mar-23 https://bit.ly/3JImYIU Hector Nunez 30,400

Philadelphia RowHome Magazine's Blog Girl Scout Inspired Cookie Shakes Return to P'unk Burger to Support Girls Empowerment Programs 15-Mar-23 https://bit.ly/3mTDWLI Staff Writer 7,891

PHL17 (broadcast) PHL17 Morning News (8:35am) 15-Mar-23 https://bit.ly/3mUGM32 Staff reporter 6,000

Philadelphia Magazine (online) Latchkey, East Passyunk's '80s and '90s-Focused Vinyl Shop, Plans a Pop-Up Vintage Market 22-Mar-23 https://bit.ly/3JET5YL Laura Swartz 1,700,000

Philadelphia Magazine (online) 86 Things to Do in Philly This Weekend 23-Mar-23 https://bit.ly/409l6i9 Patrick Rapa 1,700,000

Philadelphia Magazine (online) The Best Spring Festivals to Check Out in Philly 23-Mar-23 https://bit.ly/3ZjUn17 Laura Swartz 1,700,000

Wooder Ice East Passyunk's Flavors of the Avenue is Back With Live Entertainment, 100+ Vendors, Sidewalk Sales, and More 23-Mar-23 https://bit.ly/42Cfkr0 Hector Nunez 30,400

News Break Explore East Passyunk's culinary delights at Flavors on the Avenue 24-Mar-23 https://bit.ly/3z6AiRi Marilyn Johnson 692,552

PHL17 (broadcast) PHL17 Morning News (segment, 8:45am) 24-Mar-23 https://bit.ly/3ZglN8m Breiamin Perkins 5,400

Philly Bite Flavors On the Avenue Returns for 2023 24-Mar-23 https://bit.ly/3KbnSxW Matthew Torain 18,800

6ABC (broadcast) Action News Weekend 9AM (9:40am) 26-Mar-23 https://bit.ly/3llCnA1 Staff Reporter 119,400

6ABC (broadcast) Action News (12:51pm, FYI Philly segment rebroadcast) 26-Mar-23 https://bit.ly/42lgZvv Alicia Vitarelli 83,900

34th Street Magazine Take It to the Streets: What to Do in Philly This Month 31-Mar-23 https://bit.ly/3G9QBkk Staff Writer 144,300

5. Space Planning, Health, and Safety Updates

- a. Smoke Shops what can we communicate publicly? Continuing to reach out to City agencies for violations. Communicating with properties currently available to be wary of "convenience store" inquiries.
- b. Potholes 1909 East Passyunk. Steve following up
- c. Fire Hydrant 1407 East Passyunk. Steve following up.
- d. Streeteries Cantina, Bing Bing, and Flannel are the only remaining.
- e. SIS Discussion Adam G to reach out to Amanda to draft letter. Framework in place. Needs tweaking when time comes.
- f. BID Alliance Pushing business related issues for next wave of City Officials.
- g. Avenue clean-up day scheduled for March 25th.

6. Board Input

- a. Bylaw Revision Process need updated bylaws regarding election, nomination, term limits looked to other organizations. Consultant will cost \$2500, will take 3 meetings over 1 month period, with the Board at the last meeting for any revisions.
- b. Board Chair Process to be included in new bylaws
- c. Open Board Seat Process to be included in new bylaws. Michael and Adam are on Bylaw committee.
- d. Michelle has withdrawn from Chair nomination. Michael Giangiordano is named new Board Chair, effective immediately.

Adjourned 10:25 (Nancy, Amanda)

Next meeting April 11th, 2022