

EPABID Board Meeting

February 13, 2024

All Remote due to inclement weather

Present: Rebecca O'Leary, Michael Giangiordano, Marlo Dilks, Nancy Melchiore, Pete Spina, Amanda Rucker, Michelle Gillen-Doobrajh, Capri Dessecker, Adam Geer, Alex Balloon of PARC (guest), Philip Green of Commerce (guest), Ann Lastuvka (staff), Olivia Fredricks (staff). Minutes taken by Elaine Johnson

Approval of Minutes: Nancy, Pete

Approval of Financials: Pete, Marlo

Questions:

a. Mary Collins – prior year expense – help with QuickBooks.

b. Fidelity Graphics – gateway sign, marketing for Music Fest/Holidays

Michael just completed his Board Training course.

1. Finance Summary:

	Checking	Savings	TOTAL
Starting Balance (01/01/24)	\$ 86,259.02	\$ 26,088.53	\$ 112,347.55
Cash In	\$ 45,599.26	\$ 25.34	\$ 45,624.60
Cash Out	\$ 44,293.42	\$ -	\$ 44,293.42
Net Cash	\$ 1,305.84	\$ 25.34	\$ 1,331.18
Ending Balance (01/31/24)	\$ 87,564.86	\$ 26,113.87	\$ 113,678.73

2. Reauthorization updates ROL + Ann

- a. <u>Annual Meeting</u> March 4th via Zoom. Jack McGovern to go over Financial Audit. Strategic Plan to be informed by information collected by survey.
- b. <u>Needs Assessment</u> Survey is live! To be sent in a straightforward email, general email through newsletter platform (working with Mailchimp transition), and a post in Passyunk Shops private Facebook group.

- Regarding emails Rebecca should be the only one with access to Director@ email box for confidentiality. Rebecca should forward to info@ (Ann) and admin@ (Olivia) as necessary.
- i. Rebecca is in boardofdirectors@ listserv
- c. <u>WEBSITE</u> updates associated with Reauthorization to include ordinance, updated bylaws and 990s for transparency.
- d. Philip notes schedule and survey look great.
- e. Only property owners can object.
- f. Most reauthorizations have only 1-5 objections.
- g. Meeting to be recorded and posted to website.
- h. Insomnia cookies want to be part of the BID.
- i. Philip recommends adding Fleet building for anticipated development.
- j. Rebecca to meet with Constitution Health to negotiate a new rate.

3. Bylaws for review

- a. <u>Suggested Bylaw Revisions</u> from consultant Donna Harris and Karen Wolfe Esq. (Commons Law), referred by Michael and Alex Balloon
- b. Suggested revisions include:
 - Term Limits Philip notes that Board Limits are not uncommon. Brings fresh ideas, inclusivity, makes space.
 - ii. Remove Board Representative
 - iii. Add wording that Councilman must choose a representative from his own office.
 - iv. Board Elections/Nominations held at Annual Meeting by secret ballot. Need quorum to certify vote.
- c. Donna can come on February 21st to answer questions.
- d. Recommend broker to come in and talk about indemnification.

4. Proposed Assessment Calculations + First round presentation

- a. Proposal to switch to Budget-based assessment.
- b. Philip notes we have the 2nd lowest assessment revenue in the city.
- c. Discussion of minimum assessment 365/500. 20% of our ratepayers currently pay less than 365.

5. Executive Summary

a. Upcoming Events

- i. Restaurant Week Feb 26 Mar 8 (Draft NOT final poster design). Kory has many things lined up.
- ii. Officer Drummond to speak at next meeting regarding retail theft.
- iii. Women Mean Business March 26 + 28. Karen Gross / She Rocked It panel discussion at SHDA.

- iv. Flavors April 28th
 - 1. Street closure permit filed.
 - 2. Beyerly secured.
 - 3. Graphics to be completed early.
- v. Security Camera Install 1 at every intersection. Many at fountain. United Savings declined. Dan at Omega is our contact.
- vi. New Businesses/Openings/Closings Etc updates
 - 1. 1704 EPA Illexotics last day 2/11. Rent approx \$4100
 - 2. 1916 EPA 1750 sq ft \$23/sq ft/yr = approx \$3400
 - 3. 1523 EPA TBD
 - 4. A Man's Image TBD
- 6. Additional Comments: Amanda requests more defined roles for staff. Rebecca to send to Board.

Adjourned 11:18. Nancy, Capri